

There are insights ...



And there's Sensata INSIGHTS.

Every day, moment by moment, we operate in a world of random interactions and constantly changing factors.

It's a massive amount of unconnected data.

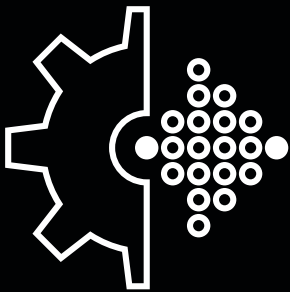


We connect the dots.

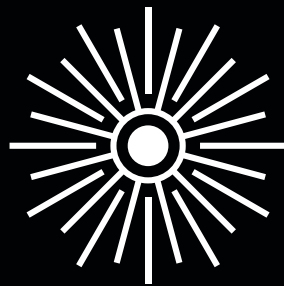
We're Sensata INSIGHTS. We connect the dots between multiple IoT data sources and deliver meaningful insights from those intersections, helping you create solutions that empower fleets to operate safely, efficiently and more profitably.

The right dots connected the right way support the smartest decisions.

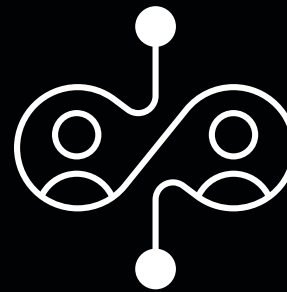
What sets us apart?



Better data.



Bigger picture.



Deeper commitment.

Better data.

Better devices mean better data. We design the hardware that our solutions leverage — and you use.



Cargo monitoring



Multi-view video



Engine diagnostics



Tire pressure monitoring

Designing our own products provides greater control over the source data capture — important because your analytics is only as good as the data you start with. And it stands to reason that better analytics produces better insights, smarter decisions and optimal outcomes. In short, better results start with better data.



Bigger picture.

End-to-end device visibility shows the bigger picture.

Delivering a clear, detailed view of the big picture — in the supply chain, from port to end-customer loading dock; on the job site, from the biggest bulldozer to the smallest mobile lighting unit. That product breadth uniquely enables us to customize the solution, so the big-picture view is actually of your customer's big picture.



Deeper commitment.

**The most important thing we build
is great relationships.**

It's not just products or price — those things matter, but it boils down to integrity. People who always do what they say they'll do. When it isn't right, we make it right. Our commitment runs deep, from how we design our APIs to how we support you before, during and after the sale. We are a committed indirect provider that puts your success first.



End-to-end capabilities.

We offer a broad and balanced portfolio of capabilities to deliver value across the entire supply chain. Our solutions offer flexibility and versatility to meet almost any need and cover almost any asset type, across almost every industry.





Cloud Platforms

A cloud platform for whatever your solution requires, with APIs built for easy integration — vehicle/asset tracking, video or everything, integrated under one platform.



Supply Chain & Logistics

Modular end-to-end monitoring — cargo and trailer/container, warehouse and logistics, IoT sensing — to increase supply chain efficiency, productivity and velocity.



Telematics

Telematics products to improve fleet safety, visibility and profitability — from vehicles to heavy equipment to peripherals — integrating GPS, cellular, accelerometer and video data.



Work Site & Asset Monitoring

Converting IoT data into insights to support decision-making for improved work site and equipment safety, security, productivity and efficiency at site and system levels.

Innovation for the scenarios you need.

Transportation and Logistics

Big-brand couriers and online retailers. Owned fleets and third-party logistics providers. Solutions that support next-level performance from local to global and long haul to last mile.

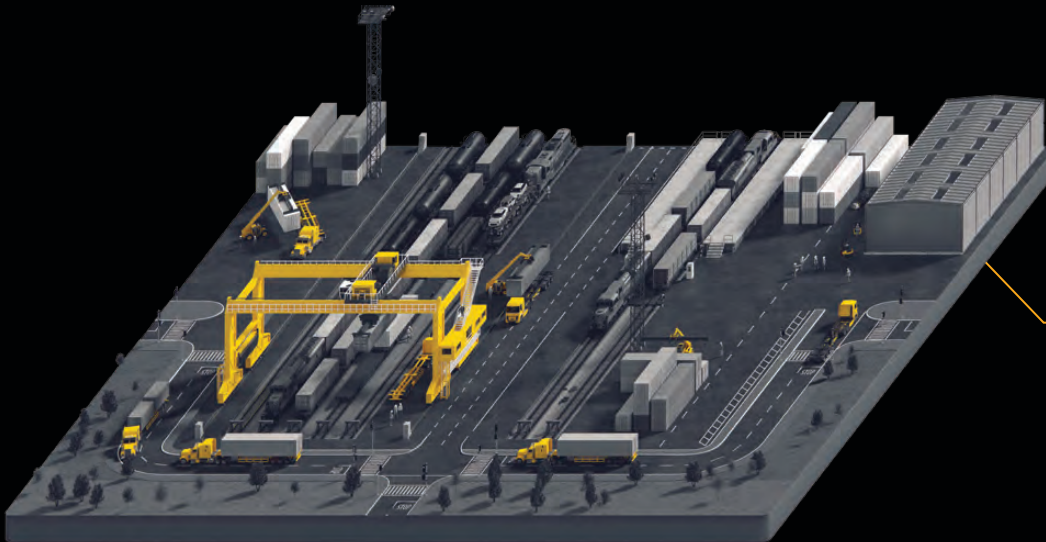


Distribution

End-to-end product portfolio to elevate supply chain precision and profitability, quality and control, from distribution points to destination and all roads in between.

Airports

Breadth and versatility to meet an incredibly broad set of needs and airport vehicle types, from pushback tugs to belt loaders to de-icers to snowplows.



Rail Yards

From local to long haul to global transportation, rail yard solutions support next-level performance to help reduce costs, boost efficiency and prevent theft for big-brand couriers, online retailers, owned fleets and third-party logistics providers.



Construction and Heavy Equipment

Monitoring and measurement of vehicles, heavy equipment, people and assets for building and infrastructure to improve job site efficiency, utilization and profitability.



Ports

Solutions help protect cargo vessel assets, increase visibility and improve ocean transit performance across the globe for owned fleets, big-brand couriers, online retailers and third-party logistics providers.



Mining and Oil & Gas

Modular portfolio breadth, depth and flexibility combined with durable, ruggedized products for maximum operator and equipment protection in remote, harsh and hazardous environments.

Purpose built from the ground up to support your success.



Dedicated development team to support smooth integration into your application.



RFI and RFP support to convey solution benefits clearly and compellingly.

Before the sale



Robust onboarding to get your sales team up and running.



Strong marketing to open doors for your salespeople.

Purpose built from the ground up to support your success.



Side-by-side sales participation
with your team to strengthen the pitch.



Dedicated pilot/prototype team
and process to support pilots
for larger opportunities.

**During
the sale**



Flexible payment plans
with upfront, partial- or
zero-down options.

Purpose built from the ground up to support your success.



Installer training and certification
to make sure everything's
right, right away.



Excellent tools
for product configuration,
updates and healthchecks.

**After
the sale**



Strong Tier 2 and 3 technical support
to help cement long-term customer
relationships.



Dedicated account teams
to identify opportunities
and solve problems.

A black and white photograph of an astronaut on the moon's surface, standing next to the Apollo Lunar Module. The background is a dark, starry sky.

Sensata Technologies

Backed by strength, engineered for success.

Sensata Technologies (NYSE:ST) is a 100-year-old innovator in engineered sensing solutions with a demonstrated history of success. Today, Sensata produces more than 1 billion sensors each year with sensors in over 65% of the world's vehicles.

Business scale

1B

sensors produced
per year

13

countries
with facilities

\$3.8B

2021 revenue

21K+

employees

We built the panel control switches that helped NASA put Apollo 11 on the moon.

We determined how to save the Statue of Liberty from corrosion.

Industry breadth and market share



**AUTOMOTIVE SYSTEMS
(ICE AND BEV)**

50+

Devices per Vehicle



**INDUSTRIAL
APPLICATIONS**

40+

Devices & Control
Devices per System



**COMMERCIAL &
RESIDENTIAL BUILDINGS**

50+

Devices in Buildings



**COMMERCIAL ON-ROAD
& OFF-ROAD VEHICLES**

50+

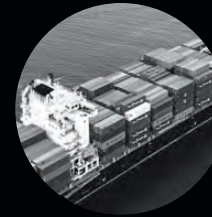
Devices per Vehicle



**MISSION-CRITICAL
AIRCRAFT SYSTEMS
UP TO**

1,500

Devices per Aircraft



RV & LARGE BOAT

60

Power Inverters, Sensors
& Protection Devices

Let's get started.

There's a difference. Better data and insights. Solutions that provide a clearer, bigger-picture view for your customer. And just as important, attitude. An attitude that reflects a real commitment to helping you land, serve and retain more customers.

This is the Sensata INSIGHTS difference.

You'll notice it in our first conversation. You'll appreciate it when we get started together on the integration work, embed our data into yours and start delivering on our commitments. Or, if you're looking for a turnkey solution, you'll see it in how we get you set up, trained and out in the field making sales.



We can help you connect the dots.



INSIGHTS



INSIGHTS

sensatainsights.com